

Brayden Young

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Education

Bachelor of Business Finance Expected Grad. June 2029 University of Nevada, Reno

High School Diploma Graduated June 2025 Robert McQueen High School.

Experience

Scheels – Sparks, Nevada

June 2025 - Present

Shoe Sales Specialist

- Consistently exceed individual sales goals through proactive customer engagement and needs-based selling.
- Build long-term relationships with clients by offering personalized product recommendations.
- Demonstrate expert product knowledge to increase conversions and average transaction value.
- Recognized for top-tier customer satisfaction and repeat clientele.

Scheels – Sparks, Nevada

February 2024 - June 2025

Customer Service Specialist

- Coached new team members in effective sales communication, customer service, and retail strategies.
- Handled escalated customer situations with professionalism, maintaining a positive brand reputation.
- Collaborated across departments to support store-wide sales initiatives and seasonal campaigns.
- Developed strong interpersonal, persuasion, and leadership skills through direct client interaction.

Scheels – Sparks, Nevada

June 2023 - February 2024

Cashier

- Efficiently processed transactions while providing friendly, memorable customer experiences.
 - Supported daily sales operations by cross-selling and upselling key products.
 - Contributed to store success through teamwork, initiative, and strong work ethic.
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Skills

- Drivers License – received June 2023
- Sales goal achievement
- Consultive & relationship selling
- Upselling & cross-selling strategies